



**Car Wash / Oil Lube  
CONSULTANTS**

A Division of  
Harvey Miller Enterprises

**Car Washing  
Car Care  
Detailing & Oil Lube:**

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**Advice on Buying or  
Selling Car Wash  
Facilities**

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August 18, 2019

My Experience with Mike Trainor.

I have known Mike for several years as the Partner of Aqua Tech Car Wash, which was a major car wash equipment distributor in Sacramento, California. Mike was widely known and respected as the leading car wash distributor in Northern California. He sold his distributorship to Car Wash Technology in the past year or so. While he was in the process of selling, I started discussing and negotiating with him for a package of MacNeil car wash equipment for the car wash that I was repossessed in Sacramento, California. After his sale was completed, I went ahead and executed an agreement with Car Wash Technology to purchase the package of equipment from them. I was not familiar with the Principal of the new Distributorship and my confidence in executing the agreement, having it installed and having it maintained, rested with Mike. Mike took the initiative last December and had the existing equipment removed and demolished from the property. In April of this year, he led an installment team to install the new equipment. I live 450 miles from the site and depended solely on Mike to get the equipment installed and ensure that the equipment was lined in the proper places, and all the support equipment was properly installed. During the 4-5 weeks, Mike was on the property daily, supervising a crew from out of state that neither one of us knew. The installation went perfect, Mike is still in charge of the project and will be installing computerized pay terminals and gates once we receive County approval.

Due to my age, I have asked Mike that in the event something would happen with me, he would go ahead with the sub-contractors and vendors to finish remodeling and converting the operation to an Express Car Wash and work with my substitute Trustee and new General Manager to finish the installation, open up the business and literally take my place. This is how much trust and confidence I have in Mike Trainor. In my opinion, as a past owner and operator of 32 car washes and a car wash consultant for 37 years, Mike is the very best that there is when it comes to knowing the equipment business, installation, chemicals and the pros and cons of what to and not to do.

If you would like any additional information regarding Mike or his experience and expertise, please feel free to contact me on the numbers listed on the left.

Sincerely,

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Harvey M. Miller

